Price Sheet

SPECjAppServer2001 Benchmark Submission for Borland Enterprise Server 5.2 with Borland JDataStore 6.03

Price Sheet

Hardware, Software and Support

The total price of the entire configuration must be reported, including: hardware, software, and maintenance [a.k.a. support] charges. Separate component pricing is recommended.

Description	GA	Price (US$)	Qty	Extended Price (US$)	Support (US$)	Total Cost (US$)
Hardware						
Dell PowerEdge 4600, 2 CPU Xeon	Now	8,356	1	8,356	Included	8,356
Hardware subtotal				8,356		8,356
Software						
Microsoft Windows 2000 Server	Now	0[1]	1	0	5,850[4]	5,850
Borland Enterprise Server, AppServer Edition	Dec. 2002	12,000	2	24,000	18,000[2]	42,000
Borland JDataStore 6.03	Dec. 2002	0[3]	2	0	0[3]	0
Software subtotal				24,000	18,000	47,850
Total Cost				32,356	23,850	56,206

[1]Included with the Dell PowerEdge 4600

[2]Platinum support – 20% of software license cost; 24x7 support – 5% of software license cost. Support is priced for three years. See http://www.borland.com/support/americas/country_specific_support.html for a detailed description of the support offering. Call Ralf Dossmann at (650) 358-2450 for information on pricing (rdossmann@borland.com).

[3]Included with Borland Enterprise Server, AppServer Edition

[4]Purchased from Microsoft; see http://support.microsoft.com/default.aspx?scid=fh;EN-US;SQLDataPack

Statement of Responsibility

The following submitter: Borland Software Corp. guarantees the accuracy of the supplied pricing data for a minimum of 60 days from December 31, 2002, and accepts the responsibility to provide revised pricing data to SPEC during the first 90 days should the price increase by 2% or more.

3rd Party Pricing

Microsoft Windows 2000 Server Support

24x7, 4-hour response, 12-incident-per-year support for the operating system, Microsoft Windows 2000 Server, can be obtained from Microsoft with their Database Server Support Package. See http://support.microsoft.com/default.aspx?scid=fh;EN-US;SQLDataPack for more details.

Dell PowerEdge 4600

Below is the quote for the Dell PowerEdge 4600 system used for the SUT:

DELL

QUOTATION

QUOTE #: 94581656

Customer #: 12432999

Quote Date: 11/12/2002

Date: 11/12/2002 12:50:11 PM   **Customer Name: BORLAND**

TOTAL QUOTE AMOUNT:	$8,355.65		
Product Subtotal:	$7,696.20		
Tax:	$618.95		
Shipping & Handling:	$40.50		
Shipping Method:	Ground	Total Number of System Groups:	1

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: $7,684.25	GROUP TOTAL: $7,684.25

Base Unit:	PowerEdge 4600,2.4GHz/512K Xeon (221-0364)
Processor:	2ND Proc 2.4GHZ/512K,Xeon, PE4600 (311-1849)
Memory:	2GB,Double Data Rate Synchronous Dynamic Random Access Memory 4X512MB, PowerEdge 4600 (311-0997)
Keyboard:	Standard Windows Keyboard,Gray (310-1676)
Monitor:	15in(13.8in VIS)Monitor, Gray,E551,for Dell PowerEdge (320-0960)
Hard Drive:	18GB 15K RPM Ultra 160 SCSI Hard Drive (340-2888)
Hard Drive Controller:	PERC3/Di 128MB (2 INT CHANNELS) (340-2904)
Floppy Disk Drive:	Floppy Drive,1.44M,F3, Third Height,PowerEdge 4500 (340-2903)
Operating System:	Windows 2000 Server,5 Client Access Licenses,English,4GB Partition (420-0236)
Operating System:	Dell OpenManage Kit,32-Bit (310-1261)
Mouse:	Mouse,Wheel,1.3A,Microsoft, Server,Midnight Gray (310-3777)
NIC:	Intel 100 Dual Port Network Adapter (430-0377)
CD-ROM or DVD-ROM Drive:	24X IDE Internal CD-ROM,Black,for Dell PowerEdge (313-0317)
Speakers:	Printed Wiring Assembly BackPlane,2X4,PowerEdge 4600 (311-1117)
Documentation Diskette:	No Hard Copy Documentation (310-1989)
Additional Storage Products:	18GB 15K RPM Ultra 160 SCSI Hard Drive (340-2888)

Feature	Cable,C23,MR0MR0/N, PowerEdge 4600 (310-0628)
Feature	Enclosed,Chassis,Tower,6U, PowerEdge 4600,DAO (310-0631)
Service:	Promo Same Day 4-Hour 7x24 Parts and Labor On-Site Response Initial Year (950-2660)
Service:	Promo Same Day 4-Hour 7x24 Parts and Labor On-Site Response 2YR Extended (950-2672)
Service:	Premier Enterprise Support - Gold - Premium Services, Initial (902-1618)
Service:	Premier Enterprise Support - Gold - Advanced Software Support (902-1607)
Service:	Premier Enterprise Support - Gold - Premium Services, Extended (902-1608)
Installation:	On-Site Installation Declined (900-9997)
Misc:	Power Supply,300W, Redundant,PowerEdge 4600 (310-1344)
Misc:	18GB 15K RPM Ultra 160 SCSI Hard Drive (340-2888)

SOFTWARE & ACCESSORIES

Product	Quantity	Unit Price	Total
6-pack of 7-foot, Blue Snagless CAT5E Patch Cables (544440)	1	$11.95	$11.95

Number of S & A Items: 1	S&A Total Amount: $11.95

TOTAL QUOTE AMOUNT:	$8,355.65		
Product Subtotal:	$7,696.20		
Tax:	$618.95		
Shipping & Handling:	$40.50		
Shipping Method:	Ground	Total Number of System Groups:	1

SALES REP:	KIRK SWIFT	PHONE:	800-234-9999
Email Address:	Kirk_Swift@Dell.com	Phone Ext:	68403

For your convenience, your sales representative, quote number and customer number have been
included to provide you with faster service when you are ready to place your order. You may also
place your order online at **www.dell.com/quote**

This quote is subject to the terms of the agreement signed by you and Dell, or absent such agreement,
is subject to the applicable Dell terms and conditions agreement.

Prices and tax rates are valid in the U.S. only and are subject to change.

**Sales/use tax is a destination charge, i.e. based on the "ship to" address on your purchase order.
Please indicate your taxability status on your PO. If exempt, please fax exemption certificate to
Dell Tax Department at 512-283-9239, referencing your customer number.
If you have any questions regarding tax please call 800-433-9019. **

All product and pricing information is based on latest information available. Subject to

**change without
notice or obligation.**